# MAXIMISING UTILISATION OF FISH BYPRODUCTS : CHALLENGES AND OPPORTUNITIES

# UNIVERSITY of **STIRLING**





Francisco Aldon, CEO of MarinTrust



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# **By-Products and Marine Ingredients**

World's raw material for fishmeal in 2022







\*Estimates do not include shrimp or squid products



By-product resources in 2022 supply about 38% of all marine ingredients ~2.0Mtonnes per annum.









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Francisco Aldon CEO of MarinTrust

#### Sourcing & production of marine ingredients





#### By-products: the data we have so far





Data on MarinTrust-approved by-products (as of June 2023), so far focusing on wild capture only from approved by-products assessment (excluding MSC etc).





## Aquaculture processing by-products





Frames 10% Blood 2% Heads 10% Skins Viscera (guts) 3.5% Trimmings 12.5% 2% Belly Flaps 1.5%

Growing interest in adding value to aquaculture processing by-products due to consistent supply, higher uniformity and freshness compared to capture fisheries

**By-products represent a large** proportion of the whole fish

Relative low price for byproducts compared to fillet

In general poorly utilised

**Interesting nutritional** characterisation

# Nutritional characterisation of aquaculture processing by-products





- By-products ±50%, heads highest share
- Norway example of full processing and utilisation, but potential to increase volumes and value addition
   Adding value to by-products

   adding value to industry overall!
  - (Stevens et al., 2018) -Scotland could increase fish farming output (up to 60%) -Increase by-product revenue (up to 803%)
  - -Increase the industry bottom-line by over 5%
  - → without new cages + additional marine and terrestrial resources



SCAN ME



# Where are the by-products coming from?

# UK salmon industry (2020)



## Norwegian salmon industry



#### MarinTrust Value Chain





#### Implementing traceability: start with data





Standardising traceability can help build a **bridge between the marine ingredient production and the food industry** 



How?



**GDST's data requirements** provide a framework to enhance traceability, covering the collection, usage, transfer and management of data. MarinTrust is supporting the inclusion of Marine Ingredients within GDST.



**MarinTrust will provide guidance** for its implementation, empowering producers and improving market access to responsibly sourced ingredients

## **Need for traceability**

-Intra-species feeding-Contamination issues-Adulteration of feed

Need for traceability -Quality -Safety -Standards → CREATING VALUE

A Provide

#### EU regulation for animal by-products not intended for human consumption

Category 2:

-Farm mortak -Fish parts collec -Fish parts cont -Cat. 3 (below)

effluent processing plant re amounts of vet residues minated with Cat. 2

#### **Category 3:**

-Part of slaughtered animals not intend for human consumption
-Fish caught for fishmeal production
-By-products from fish processing plants

## Need for traceability for MI from fisheries

- Marine ingredients are very variable in their impact between and even within species, mostly depending on the fuel intensity of the fishery from which they are sourced.
- Large proportion of MI source from by-products (BP)
- Certified fisheries?





Newton et al., 2021

# How to manage traceability in the supply chain



### How to manage traceability in the supply chain

Paper

Computer records

Shared network -Poorest
-Can get lost
-Coffee spills
-Mistakes in data
-Isolated data
→ Missed opportunity

-Recorded on paper, uploaded on computer
-Isolated data
→ Missed opportunity

-Most promising -Real-time -Big data -Supply chain collaboration -> The Future

YouTube video: Fish By-Products and Blockchain Technology to Maximize Utilisation https://youtu.be/4b5f <u>txCN\_tc</u>

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MarinTrust has supported pilot projects in Peru and the UK to **test the implementation of a full traceability system** of marine ingredients from fishing to feed dispatch.

#### Identifying Critical Tracking Events (CTEs) and Key Data Elements (KDEs)

CTES





By-product generation / unloading / transport







Storage / Dispatch

# Next steps: Moving marine ingredients forward through continuous improvement



Increasing accessibility for responsibly sourced and produced marine ingredients.

Encouraging the use of **by-products.** 



Progressing the Standard's focus on **environmental**, and **social impacts**, both at the **factory** and on the **vessels**.

Laying the foundations towards **fully traceable** marine ingredients through standardisation of data.

#### Zero waste: Aiming for 100% use of fish





V3 strengthens risk assessment criteria and management controls for both whole fish and by-products. For by-products this includes a more efficient/clearer step-by-step process that checks IUU risk indices, endangered species lists and fisheries management systems before approval

#### **By-product risk assessment framework**



Alongside the development of V3, MarinTrust has begun further developing both the by-product and whole fish fishery assessment criteria, with pilot assessments and feedback from certificate holders and fisheries experts.



#### **Consultation is live now!**

We are inviting all our stakeholders to provide feedback to this vital development.

#### Timeline for Version 3





#### Working towards launching in October 2023!



# Examples of Key Data Elements (KDEs)



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KDEs → socioeconomic and environmental sustainability indicators



Sustainability performance over time...?

Engage consumer in a sustainability dialogue → market force!

Sustainability is a JOURNEY, not an endpoint!





#### Thank you

